



# TOP IMMIGRATION LAW FIRM CASE STUDY

Senior Immigration Counsel  
Dallas

## CHALLENGE

A top US Immigration Law Boutique known for its technology and large clients were growing and in need of specific experienced corporate immigration talent.

Our client would consider candidates if:

1. Mastered business immigration law (H1-B, Perm, etc.)
2. History managing several attorneys and paralegals
3. Willing to move to the firm's HQ in Dallas

## SOLUTION

The Lion Group provided a nationwide confidential and thorough search process. Approaching every candidates in the US who matched our client's requirements and presented qualified interested immigration attorneys.

## RESULTS

Our client hired a talented attorney and Head of Corporate Immigration of an AmLaw200 firm. This candidate was excited for the unique opportunity to work with a high caliber team, highly regarded immigration law firm and sophisticated clients.

## OUR PROCESS

<b>1</b>	<b>UNDERSTAND</b>	QUANTITATIVE & QUALITATIVE ASSESSMENT SET EXPECTATIONS EXPLAIN SCENARIOS
<b>2</b>	<b>RESEARCH &amp; PRESENT</b>	CONDUCT FIRM ANALYSIS ASSESS OPPORTUNITIES DECIDE COURSE OF ACTION
<b>3</b>	<b>FACILITATE</b>	COORDINATE CONVERSATIONS NAVIGATE OBSTACLES DUE DILIGENCE
<b>4</b>	<b>PLACE</b>	OFFER, ACCEPTANCE & RESIGNATION POST NOTICE ACTION STEPS FOLLOW UP

## RESULTS & SEASONED EXPERIENCE

Over 85% of our Partners have Remained

10+ Years in Placing Law Partners

Author of Lateral Moves: A Guide for Partners and Law Firms

Host of The Law Firm Leadership Podcast

Successfully Placed Individual Partners, Groups, Multi-Office Groups and New Offices for Corporate Defense Law Firms of 25 to 1,000+ Attorney Headcount in the US



### ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

**We - Find the Lions®**