



AMLAW 100 FIRM CASE STUDY

Medical Malpractice and General Liability Partner
Hartford

CHALLENGE

A Medical Malpractice & General Liability Partner was at a North East regional law firm. Her practice was quickly outgrowing her firm. She approached The Lion Group to explore law firm options.

If she were to make a change, she wanted the following in a new law firm:

1. A Nationwide Litigation Platform that were approved Panel Counsel. Her clients were large insurance carriers.
2. To be the Office Managing Partner
3. Competitive compensation. Her firm was not rewarding for her growing client base.
4. To be a Law Firm with Women in Leadership

SOLUTION

The Lion Group provided a confidential and thorough process of evaluating the market opportunities and the best law firm options for the Litigation Partner. We matched the Partner's requirements with our quantitative and qualitative assessment of available law firms.

RESULTS

The Litigation Partner landed at a AmLaw100 nationwide Law Firm known for its diversity and women throughout the firm. They made her managing partner. The firm provided a deep bench of litigators across the US and structured a compensation package that rewarded her for hard work and business development.

OUR PROCESS

1	UNDERSTAND	QUANTITATIVE & QUALITATIVE ASSESSMENT SET EXPECTATIONS EXPLAIN SCENARIOS
2	RESEARCH & PRESENT	CONDUCT FIRM ANALYSIS ASSESS OPPORTUNITIES DECIDE COURSE OF ACTION
3	FACILITATE	COORDINATE CONVERSATIONS NAVIGATE OBSTACLES DUE DILIGENCE
4	PLACE	OFFER, ACCEPTANCE & RESIGNATION POST NOTICE ACTION STEPS FOLLOW UP

RESULTS & SEASONED EXPERIENCE

Over 85% of our Partners have Remained

10+ Years in Placing Law Partners

Author of Lateral Moves: A Guide for Partners and Law Firms

Host of The Law Firm Leadership Podcast

Successfully Placed Individual Partners, Groups, Multi-Office Groups and New Offices for Corporate Defense Law Firms of 25 to 1,000+ Attorney Headcount in the US



ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

We - Find the Lions®