



VIRTUAL LAW FIRM CASE STUDY

Privacy and IP Litigation Partner
Indianapolis

CHALLENGE

A Senior Privacy & IP Litigation Partner was nearing retirement age but did not want to stop practicing law. He approached The Lion Group to explore law firm options.

The Partner requested 3 things in the new law firm:

1. Freedom and Flexibility to Practice. His children were grown and in college. He wanted to practice law and live near them without a firm requiring face-time.
2. IP Bench. He occasionally referred other IP matters and wanted the camaraderie of other IP attorneys.
3. To be paid fairly

SOLUTION

The Lion Group provided a confidential and thorough process of evaluating the market opportunities and the best law firm options for the Litigation Partner. We matched the Partner's requirements with our quantitative and qualitative assessment of available law firms.

RESULTS

The Senior Privacy and IP Litigation Partner landed at an exciting Virtual Law Firm where he joined a collegial team of 50+ IP attorneys. He felt his compensation was more than fair and was excited to have freedom and flexibility to see his children in Austin and Boston.

OUR PROCESS

1	UNDERSTAND	QUANTITATIVE & QUALITATIVE ASSESSMENT SET EXPECTATIONS EXPLAIN SCENARIOS
2	RESEARCH & PRESENT	CONDUCT FIRM ANALYSIS ASSESS OPPORTUNITIES DECIDE COURSE OF ACTION
3	FACILITATE	COORDINATE CONVERSATIONS NAVIGATE OBSTACLES DUE DILIGENCE
4	PLACE	OFFER, ACCEPTANCE & RESIGNATION POST NOTICE ACTION STEPS FOLLOW UP

RESULTS & SEASONED EXPERIENCE

Over 85% of our Partners have Remained

10+ Years in Placing Law Partners

Author of Lateral Moves: A Guide for Partners and Law Firms

Host of The Law Firm Leadership Podcast

Successfully Placed Individual Partners, Groups, Multi-Office Groups and New Offices for Corporate Defense Law Firms of 25 to 1,000+ Attorney Headcount in the US



ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

We - Find the Lions®