



AMLAW 100 FIRM CASE STUDY

LITIGATION GROUP AND 2 NEW MIDWEST OFFICES
Kansas City and Wichita

CHALLENGE

An Office Managing Partner with a team of 6 attorneys was faced with increasing client conflicts at his current firm. He approached The Lion Group to explore law firm options.

The Partner requested 4 things in the new law firm:

1. To show him how he could earn 7 figures in income
2. The opportunity to manage additional offices
3. To practice in other court rooms around the country
4. To have a nationwide presence with support for his growing client base

SOLUTION

The Lion Group provided a confidential and thorough process of evaluating the market opportunities and the best law firm options for the Litigation Group. We matched the Group requirements with our quantitative and qualitative assessment of available law firms.

RESULTS

The Senior Partner and Group landed at an AmLaw100 nationwide firm and opened two offices. Not only did the Senior Partner receive everything on his list but has remained very happy since. We also have placed several happy partners and groups with this AmLaw100 law firm.

OUR PROCESS

1	UNDERSTAND	QUANTITATIVE & QUALITATIVE ASSESSMENT SET EXPECTATIONS EXPLAIN SCENARIOS
2	RESEARCH & PRESENT	CONDUCT FIRM ANALYSIS ASSESS OPPORTUNITIES DECIDE COURSE OF ACTION
3	FACILITATE	COORDINATE CONVERSATIONS NAVIGATE OBSTACLES DUE DILIGENCE
4	PLACE	OFFER, ACCEPTANCE & RESIGNATION POST NOTICE ACTION STEPS FOLLOW UP

RESULTS & SEASONED EXPERIENCE

Over 85% of our Partners have Remained

10+ Years in Placing Law Partners

Author of Lateral Moves: A Guide for Partners and Law Firms

Host of The Law Firm Leadership Podcast

Successfully Placed Individual Partners, Groups, Multi-Office Groups and New Offices for Corporate Defense Law Firms of 25 to 1,000+ Attorney Headcount in the US



ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

We - Find the Lions®