



BLUESCOPE STEEL NA CASE STUDY

Corporate Counsel
Kansas City



"The Lion Group has a long term and holistic approach to recruiting. Instead of simply trying to fill a vacancy, he looks beyond the resume and the job description. They told me my energy would fit the culture of my current company. And they were right! Chris & his team has made a huge impact on my career. Now, I tell other lawyers about The Lion Group, even if they aren't currently looking to make a change."

Melvin Sims
Legal Counsel
BlueScope Buildings North America, Inc.

CHALLENGE

During the Holiday Season, the North America General Counsel transitioned back to a local large law firm and his successor was promoted to his role which left an important gap in their legal team. The client leaned on a secondee from outside counsel to support them but that quickly proved to be very expensive. Both General Counsels reached out to The Lion Group to source quickly a talented emotionally intelligent corporate attorney with a strong contracts and general counseling skill set and who really wanted to be in-house.

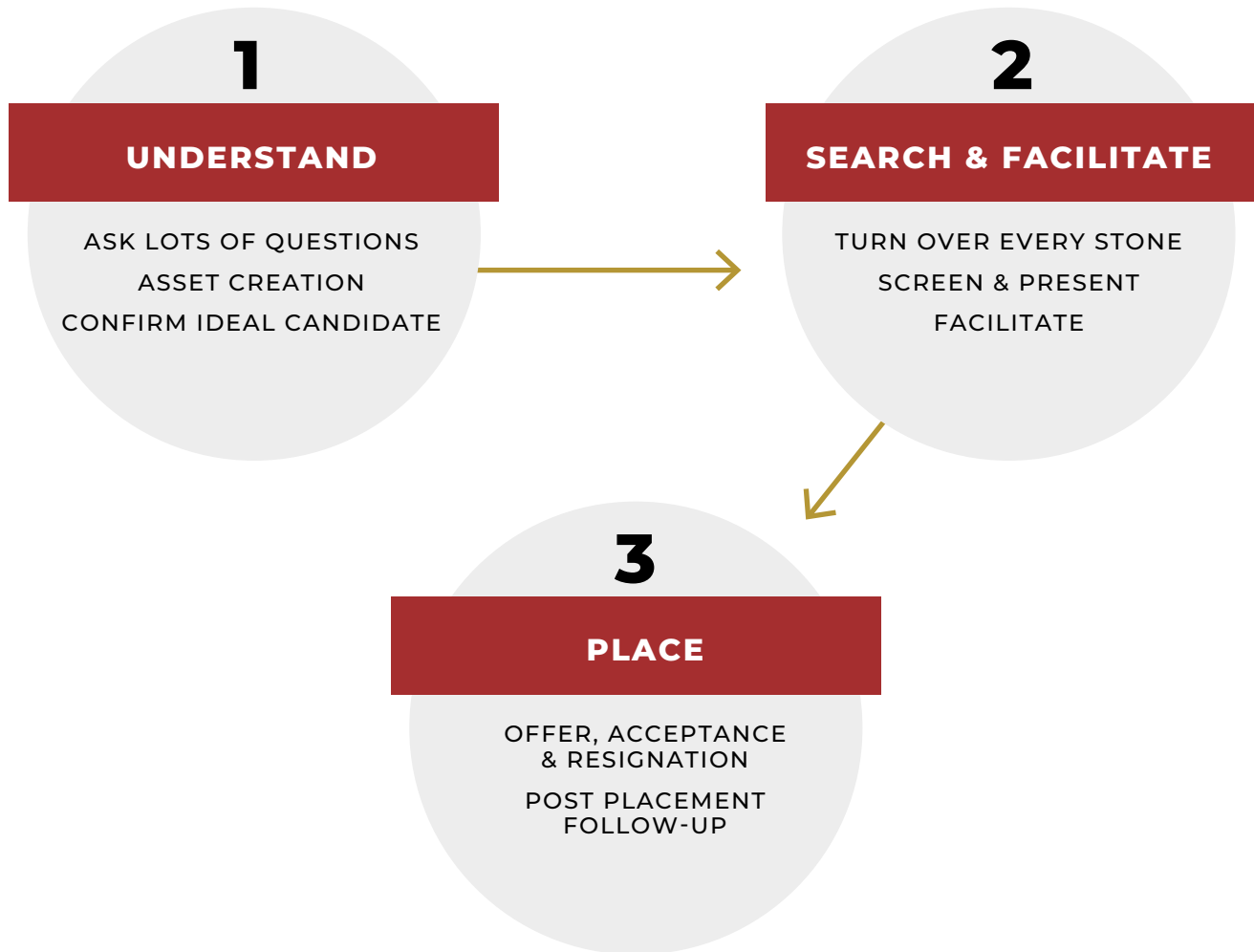
SOLUTION

We partnered with the new GC of BlueScope NA and provided a hands on, efficient process. We presented talented local passive attorney candidates that had the motivation to go in-house and interpersonal skills necessary.

RESULTS

In 60 days, Melvin was hired and ecstatic to join the North American BlueScope legal team. He was Kansas City born and raised with a strong legal background from a prestigious corporate law firm. The client was excited to hire a diverse candidate with exceptional people skills.

OUR PROCESS



RESULTS & RETENTION

10 Years in Executive and Legal Search

5 Year Replacement Program

98% of our In-House Attorneys Remained

Discounts for Multiple Searches
Within Calendar Year

Flexible Search Fee Options



ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

We - Find the Lions®