



RABOBANK CASE STUDY

DEPUTY GENERAL COUNSEL PLACEMENT
NEW YORK, NEW YORK



“Chris was structured, thoughtful and direct in his approach to sourcing candidates for our open position. Critical to his success was clearly understanding the qualifications for the position, expectations for this role and the culture within our organization. Along the way, Chris was timely, energetic and pragmatic during the search. I appreciated his candor and honesty when we were reviewing candidates and the fit within our organization. For me the most telling part of my relationship with Chris, is that he was a trusted partner, I appreciated the value he brings to my team and he fits in well within our culture (accountability, commitment and teamwork).”

Philip Kirkpatrick
Regional General Counsel – North America
Rabobank

CHALLENGE

The North American division of Rabobank completed a reorganization which left Philip in St Louis MO looking to fill critical roles on his corporate legal team in St Louis and New York. At the time Philip's internal resources had a large demand for hiring and were not necessarily skilled at sourcing the legal talent Philip needed.

He needed devoted attention to find his Deputy General Counsel and Head of Commercial Lending in New York City.

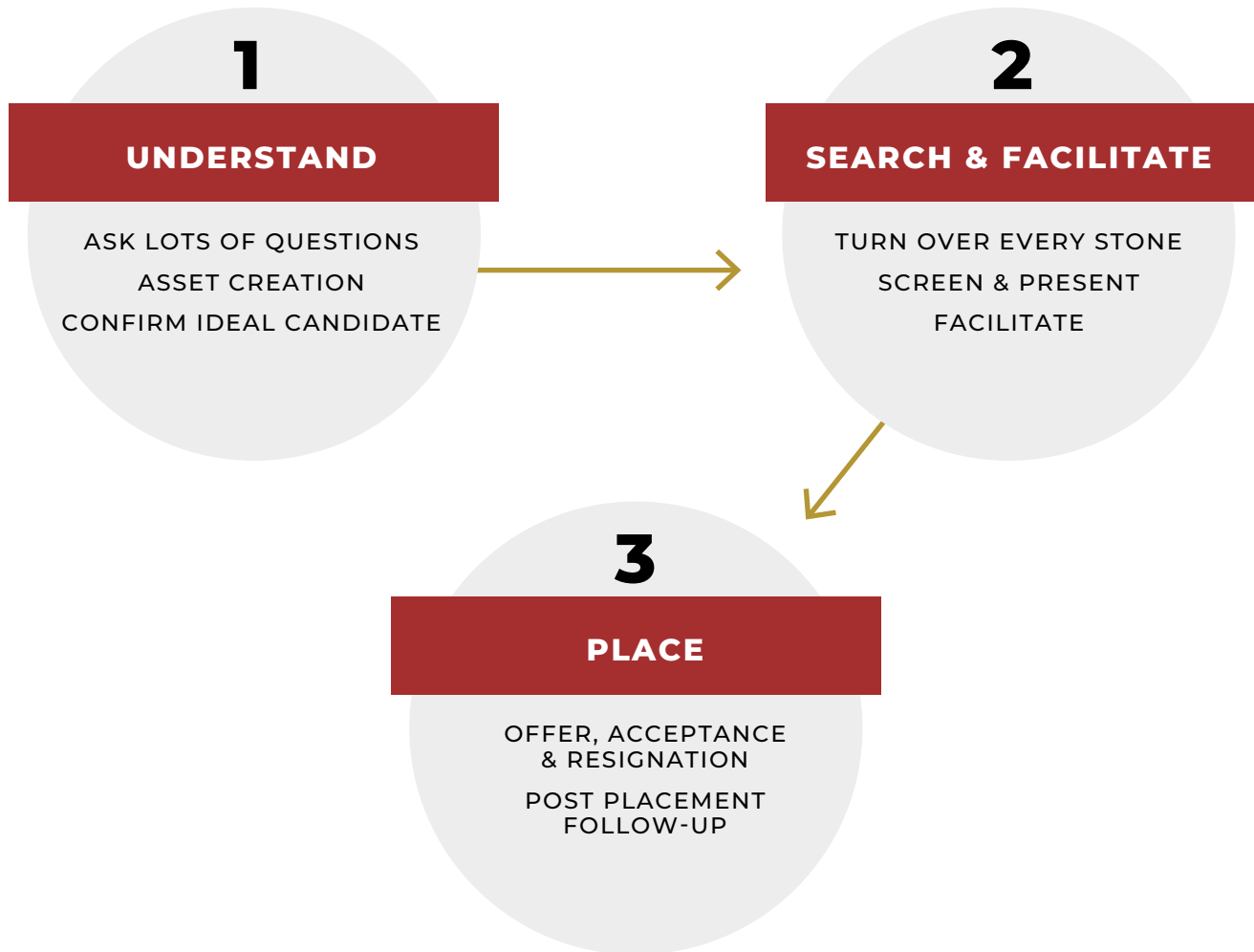
SOLUTION

We became an extension of Philip's team and provided an efficient process sourcing talented passive attorney candidates.

RESULTS

In 45 days, Philip hired an impressive in-house commercial banking attorney with strong leadership and EQ skills. She turned down higher offers for the opportunity to work with Philip.

OUR PROCESS



RESULTS & RETENTION

10 Years in Executive and Legal Search

5 Year Replacement Program

98% of our In-House Attorneys Remained

Discounts for Multiple Searches
Within Calendar Year

Flexible Search Fee Options



ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

We - Find the Lions®