



# AMLAW200 LAW FIRM CASE STUDY

Corporate Immigration Law Partner  
Seattle

## CHALLENGE

A Corporate Immigration Partner was forced to look for a new home after the merger of his law firm. He approached The Lion Group to explore law firm options.

The Partner requested 4 things in the new law firm:

1. A Deep Benched Corporate Immigration team
2. A Law Firm that could move quickly
3. A flexible platform allowing him to work from home
4. Fair compensation for his client base

## SOLUTION

The Lion Group provided a confidential and thorough process of evaluating the market opportunities and the best law firm options for the Immigration Partner. We matched the Partner's requirements with our quantitative and qualitative assessment of available law firms.

## RESULTS

The Immigration Partner landed at an outstanding AmLaw200 Law Firm. Their immigration team was over 40 professionals across the US and growing. Working from home was what the new law firm required since they did not have a Seattle office yet, and he was happy with his compensation.

## OUR PROCESS

<b>1</b>	<b>UNDERSTAND</b>	QUANTITATIVE & QUALITATIVE ASSESSMENT SET EXPECTATIONS EXPLAIN SCENARIOS
<b>2</b>	<b>RESEARCH &amp; PRESENT</b>	CONDUCT FIRM ANALYSIS ASSESS OPPORTUNITIES DECIDE COURSE OF ACTION
<b>3</b>	<b>FACILITATE</b>	COORDINATE CONVERSATIONS NAVIGATE OBSTACLES DUE DILIGENCE
<b>4</b>	<b>PLACE</b>	OFFER, ACCEPTANCE & RESIGNATION POST NOTICE ACTION STEPS FOLLOW UP

## RESULTS & SEASONED EXPERIENCE

Over 85% of our Partners have Remained

10+ Years in Placing Law Partners

Author of Lateral Moves: A Guide for Partners and Law Firms

Host of The Law Firm Leadership Podcast

Successfully Placed Individual Partners, Groups, Multi-Office Groups and New Offices for Corporate Defense Law Firms of 25 to 1,000+ Attorney Headcount in the US



### ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

**We - Find the Lions®**