



# LMI AEROSPACE INC

## CASE STUDY

ASSISTANT GENERAL COUNSEL PLACEMENT  
ST. LOUIS, MISSOURI



“I was using internal resources to source another attorney at LMI. Chris and The Lion Group reached out offering to help. Every step of the process was frictionless with Chris. He understood the type of candidate I wanted and introduced several, relevant passive candidates that would not have otherwise been on my radar. When we were sure we had identified the right candidate, Chris helped close the deal that all involved felt good about. I look forward to keeping in touch with Chris and working with him again.”

Brian Salmo  
VP, Human Resources and General Counsel  
LMI Aerospace

### CHALLENGE

At the time, Brian was the General Counsel of LMI but also took on the leadership role of human resources when there was a departure. To alleviate the pressure of the day-to-day, Brian was looking for a “mini General Counsel”. Brian’s internal resources were sourcing legal talent with only in-house experience or only law firm experience.

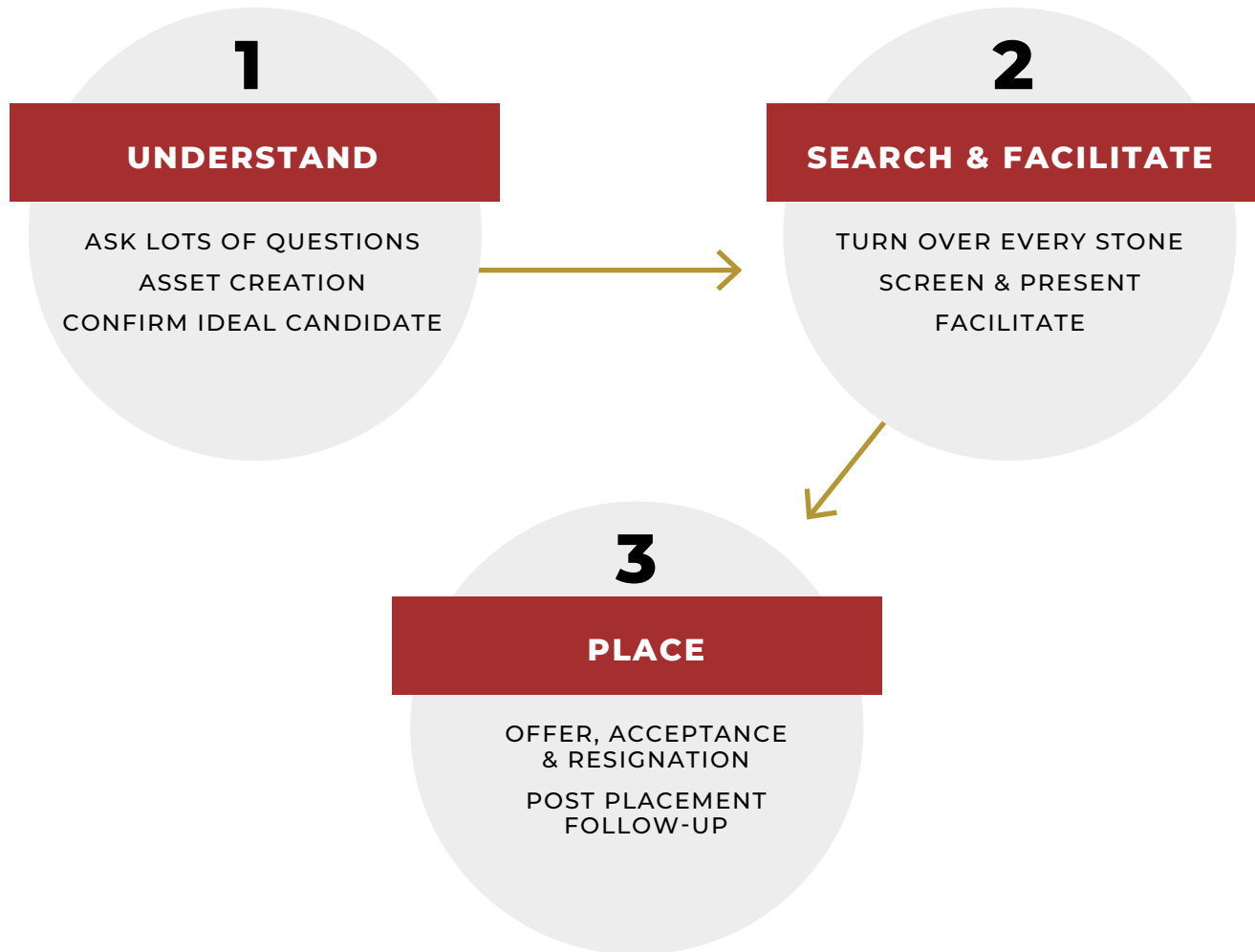
### SOLUTION

We partnered with Brian and provided an efficient process and presented talented passive attorney candidates that had the depth of both private practice and in-house skills.

### RESULTS

In less than 30 days, Brian hired a very capable attorney with 5 years Biglaw private practice experience and 2+ years corporate in-house counsel experience. She had local St. Louis roots and a win-win hungry attitude to take on more responsibility and grow.

## OUR PROCESS



## RESULTS & RETENTION

10 Years in Executive and Legal Search

5 Year Replacement Program

98% of our In-House Attorneys Remained

Discounts for Multiple Searches  
Within Calendar Year

Flexible Search Fee Options



## ABOUT THE LION GROUP

The Lion Group is a Midwest Legal Recruitment Firm with nationwide reach. Based in Kansas City and founded in 2011, our mission is to be a Catalytic Force in the Legal Industry. We Accelerate our Client's Goals. We Identify, Recruit and Connect Top Legal Talent. We create Market Opportunities.

**We - Find the Lions®**